

New England Case Study

Largest retailer-owned, wholesale food supplier in the North East moves to more efficient warehouse tracking system with Android technology to improve accurate picking and better customer service.



Their service area has continued to grow since AGNE was founded in 1946. While they continue to do the majority of their business in New Hampshire, Vermont, Maine, Connecticut, Massachusetts, and Rhode Island, they have expanded beyond New England and have retailers in the Upstate New York/Albany area.

country stores, and convenience retailers.







years and many aging Windows devices still in use, AGNE chose Optical Phusion, Inc. (OPI) to migrate to an Android platform with Honeywell VM1A Vehicle-Mounted Computers and CK65 **Handheld Computers**. AGNE knew that they needed to move to the latest technology and anticipated this would improve distribution accuracy, boost supply chain productivity, and increase customer satisfaction in the face of increasingly technologically savvy competition.

OVERVIEW



Wholesale - Grocery/Food/ Food Service Supply Chain



BUSINESS CHALLENGE

Implementing Real-Time Warehouse **Inventory and Pallet Tracking**



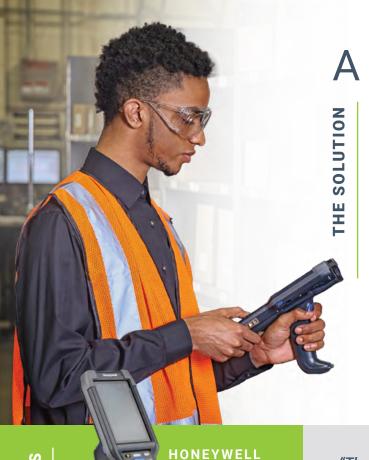
LOCATION

North-Eastern United States



ERP SYSTEM





CK65

HONEYWELL VM1A

VEHICLE-MOUNTED COMPUTERS

HONEYWELL

GRANIT

SCANNERS

HANDHELD COMPUTERS

A Smooth Transition.

With the technology migration taking place during one of their busiest seasons, their processes couldn't miss a beat and their productivity couldn't suffer due to the learning curve associated with new devices with different operating systems. The transition needed to be as smooth as possible. AGNE was able to fully customize their solution, including screen options that would be recognizable to their team and data input limits to prevent errors. For example, they were able to limit input to scan-only in certain scenarios, restricting user-keyed data.



"The Android version of the Honeywell VM1A and CK65's has given AGNE the ability to customize screens and pop-up warnings resulting in adding another accuracy enhancing feature to our operations. Having worked with the salesman from OPI for over a decade as our trusted advisor, the challenges of moving from a Windows environment to an Android environment was a smooth transition."

GREG FONTAINE

SR. DIR. WAREHOUSE OPERATIONS

SOLUTION PROVIDERS

Optical Phusion, Inc. (OPI) works one-on-one with clients who need a customized technology solution that meets the demands of today's businesses. When you need a problem solver with in-depth expertise, contact OPI or visit opticalphusion.com.

Honeywell PSS is a world leader in barcode scanners, industrial printers, mobility devices, and software solutions. Our innovations have transformed the community and provided productivity improvements worldwide.

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