



New England Case Study

Largest retailer-owned, wholesale food supplier in the North East moves to more efficient warehouse tracking system with Android technology to improve accurate picking and better customer service.



ABOUT AGNE

Associated Grocers of New England, Inc. (AGNE), is the largest retailer-owned, wholesale grocery distribution center in New England. Serving the needs of independent retail grocers of every store size and format: multi-store independent supermarket groups, community supermarkets, country stores, and convenience retailers.

Their service area has continued to grow since AGNE was founded in 1946. While they continue to do the majority of their business in New Hampshire, Vermont, Maine, Connecticut, Massachusetts, and Rhode Island, they have expanded beyond New England and have retailers in the Upstate New York/Albany area.

THE CHALLENGE

With the increased demand over the last several years and many aging Windows devices still in use, AGNE chose **Optical Phusion, Inc. (OPI)** to migrate to an Android platform with **Honeywell VM1A Vehicle-Mounted Computers** and **CK65 Handheld Computers**. AGNE knew that they needed to move to the latest technology and anticipated this would improve distribution accuracy, boost supply chain productivity, and increase customer satisfaction in the face of increasingly technologically savvy competition.

OVERVIEW



INDUSTRY

Wholesale – Grocery/Food/
Food Service Supply Chain



BUSINESS CHALLENGE

Implementing Real-Time Warehouse
Inventory and Pallet Tracking



LOCATION

North-Eastern United States



ERP SYSTEM

NCR

Honeywell

opi
WIRELESS INTEGRATION • SOLUTIONS

A Smooth Transition.

THE SOLUTION

With the technology migration taking place during one of their busiest seasons, their processes couldn't miss a beat and their productivity couldn't suffer due to the learning curve associated with new devices with different operating systems. The transition needed to be as smooth as possible. AGNE was able to fully customize their solution, including screen options that would be recognizable to their team and data input limits to prevent errors. For example, they were able to limit input to scan-only in certain scenarios, restricting user-keyed data.



"The Android version of the Honeywell VM1A and CK65's has given AGNE the ability to customize screens and pop-up warnings resulting in adding another accuracy enhancing feature to our operations. Having worked with the salesman from OPI for over a decade as our trusted advisor, the challenges of moving from a Windows environment to an Android environment was a smooth transition."

GREG FONTAINE

SR. DIR. WAREHOUSE OPERATIONS

FEATURED PRODUCTS



HONEYWELL
CK65
HANDHELD
COMPUTERS



HONEYWELL VM1A
VEHICLE-MOUNTED
COMPUTERS



HONEYWELL
GRANIT
SCANNERS

SOLUTION PROVIDERS

Optical Phusion, Inc. (OPI) works one-on-one with clients who need a customized technology solution that meets the demands of today's businesses. When you need a problem solver with in-depth expertise, contact OPI or visit opticalphusion.com.

Honeywell PSS is a world leader in barcode scanners, industrial printers, mobility devices, and software solutions. Our innovations have transformed the community and provided productivity improvements worldwide.



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